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# PETROVIETNAM LOW PRESSURE GAS DISTRIBUTION JOINT STOCK COMPANY

(Incorporated in the Socialist Republic of Vietnam)

# AUDITED FINANCIAL STATEMENTS

For the year ended 31 December 2017

PETROVIETNAM LOW PRESSURE GAS DISTRIBUTION JOINT STOCK COMPANY 7th floor, PVGAS Tower, 673 Nguyen Huu Tho Street, Phuoc Kien Commune Nha Be District, Ho Chi Minh City, Vietnam

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7<sup>th</sup> floor, PVGAS Tower, 673 Nguyen Huu Tho Street, Phuoc Kien Commune Nha Be District, Ho Chi Minh City, Vietnam

# STATEMENT OF THE BOARD OF DIRECTORS

The Board of Directors of PetroVietnam Low Pressure Gas Distribution Joint Stock Company (the "Company") presents this report together with the Company's financial statements for the year ended 31 December 2017.

## THE BOARDS OF MANAGEMENT AND DIRECTORS

The members of the Boards of Management and Directors of the Company who held office during the year and to the date of this report are as follows:

#### **Board of Management**

| Mr. Tran Trung Chinh | Chairman                            |
|----------------------|-------------------------------------|
| Mr. Tran Thanh Nam   | Member                              |
| Mr. Nguyen Quang Huy | Member                              |
| Mr. Tran Anh Khoa    | Member (appointed on 28 March 2017) |
| Mr. Le Ba Khanh Anh  | Member (appointed on 28 March 2017) |
| Mr. Nguyen Nhu Song  | Member (resigned on 28 March 2017)  |
| Mr. Pham Van Hue     | Member (resigned on 28 March 2017)  |
|                      |                                     |

#### **Board of Directors**

| Mr. Tran Thanh Nam    | Director        |
|-----------------------|-----------------|
| Mr. Nguyen Quang Huy  | Deputy Director |
| Mr. Dinh Ngoc Huy     | Deputy Director |
| Mr. Do Pham Hong Minh | Deputy Director |
| Mr. Le Minh Hai       | Deputy Director |

# BOARD OF DIRECTORS' STATEMENT OF RESPONSIBILITY

The Board of Directors of the Company is responsible for preparing the financial statements, which give a true and fair view of the financial position of the Company as at 31 Dec 2017 and of its results and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting. In preparing these financial statements, the Board of Directors is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting principles have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business; and
- design and implement an effective internal control system for the purpose of properly preparing and presenting the financial statements so as to minimise errors and frauds.

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#### **STATEMENT OF THE BOARD OF DIRECTORS (Continued)**

#### **BOARD OF DIRECTORS' STATEMENT OF RESPONSIBILITY (Continued)**

The Board of Directors is responsible for ensuring that proper accounting records are kept, which disclose, with reasonable accuracy at any time, the financial position of the Company and that the financial statements comply with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting. The Board of Directors is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of frauds and other irregularities.

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The Board of Directors confirms that the Company has complied with the above requirements in preparing the financial statements.

and on behalf of the Board of Directors,

Tran Thanh Nam

Director

PHÂN PHÔI KHÍ THÂ

15 March 2018
Ho Chi Minh City, S.R. Vietnam

# **Deloitte.**

No: 540 /VN1A-HN-BC

**Deloitte Vietnam Company Ltd.** 

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#### INDEPENDENT AUDITORS' REPORT

To: The Shareholders

The Boards of Management and Directors

PetroVietnam Low Pressure Gas Distribution Joint Stock Company

We have audited the accompanying financial statements of PetroVietnam Low Pressure Gas Distribution Joint Stock Company (the "Company"), prepared on 15 March 2018 as set out from page 04 to page 28, which comprise the balance sheet as at 31 December 2017, the income statement and statement of cash flow for the year ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the accompanying financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2017, and its financial performance and its cash flows for the year them ended in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting.

CÔNG TY

TRÁCH NHIỆM HIỆU HÁIT

TransHuy Cong

**Deputy General Director** 

Audit Practising Registration Certificate

No. 0891-2018-001-1

**DELOITTE VIETNAM COMPANY LIMITED** 

15 March 2018 Hanoi, S.R. Vietnam Vu Manh Hung Auditor

Audit Practising Registration Certificate No. 2737-2018-001-1

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#### **BALANCE SHEET**

As at 31 December 2017

Unit: VND

| ASSETS  | Codes           | Notes | Closing balance   | Opening balance   |
|---|-----------------|-------|-------------------|-------------------|
| A. CURRENT ASSETS                                     | 100             |       | 2,189,992,236,339 | 2,039,279,963,568 |
| I. Cash and cash equivalents                          | 110             | 4     | 1,499,178,437,648 | 1,484,322,428,028 |
| 1. Cash   | 111             |       | 346,773,668,696   | 252,260,428,028   |
| 2. Cash equivalents                                   | 112             |       | 1,152,404,768,952 | 1,232,062,000,000 |
| II. Short-term receivables                            | 130             |       | 617,661,775,789   | 490,603,137,863   |
| 1. Short-term trade receivables                       | 131             | 5     | 616,417,028,202   | 500,556,946,219   |
| 2. Short-term advances to suppliers                   | 132             |       | 8,552,684,284     | 1,186,048,412     |
| 3. Other short-term receivables                       | 136             | 6     | 7,688,958,035     | 9,032,629,135     |
| 4. Provision for short-term doubtful debts            | 137             | 7     | (14,996,894,732)  | (20,172,485,903)  |
| III. Inventories                                      | 140             | 8     | 31,563,829,435    | 21,993,517,522    |
| 1. Inventories  | 141             |       | 31,563,829,435    | 21,993,517,522    |
| IV. Other short-term assets                           | 150             |       | 41,588,193,467    | 42,360,880,155    |
| 1. Short-term prepayments                             | 151             | 9     | 1,360,944,356     | 3,260,973,061     |
| 2. Value added tax deductibles                        | 152             |       | 40,227,249,111    | 38,920,156,629    |
| Taxes and other receivables from the     State budget | 153             | 15    | -                 | 179,750,465       |
| B. NON-CURRENT ASSETS                                 | 200             |       | 769,274,917,079   | 786,865,057,228   |
| I. Long-term receivables                              | <del>21</del> 0 |       | 2,823,603,125     | 2,752,856,435     |
| Other long-term receivables                           | 216             | 6     | 2,823,603,125     | 2,752,856,435     |
| II. Fixed assets                                      | 220             |       | 655,923,291,094   | 683,461,911,056   |
| 1. Tangible fixed assets                              | 221             | 10    | 609,261,745,344   | 637,595,183,582   |
| - Cost  | 222             |       | 1,171,335,817,992 | 1,090,589,645,701 |
| - Accumulated depreciation                            | 223             |       | (562,074,072,648) | (452,994,462,119) |
| 2. Intangible assets                                  | 227             | 11    | 46,661,545,750    | 45,866,727,474    |
| - Cost  | 228             |       | 50,692,647,004    | 49,340,485,186    |
| - Accumulated amortisation                            | 229             |       | (4,031,101,254)   | (3,473,757,712)   |
| III. Long-term assets in progress                     | 240             | 12    | 3,231,553,759     | 2,319,915,164     |
| 1. Construction in progress                           | 242             |       | 3,231,553,759     | 2,319,915,164     |
| IV. Other long-term assets                            | 260             |       | 107,296,469,101   | 98,330,374,573    |
| 1. Long-term prepayments                              | 261             | 9     | 107,296,469,101   | 98,330,374,573    |
| TOTAL ASSETS (270=100 + 200)                          | 270             | -     | 2,959,267,153,418 | 2,826,145,020,796 |

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Phuoc Kien Commune, Nha Be District, Ho Chi Minh City, Vietnam Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance

## **BALANCE SHEET (Continued)**

As at 31 December 2017

Unit: VND

| RES | SOURCES   | Codes | Notes | Closing balance    | Opening balance   |
|-----|---|-------|-------|--------------------|-------------------|
| C.  | LIABILITIES   | 300   |       | 1,543,970,594,737  | 1,441,470,402,203 |
| ı.  | Current liabilities                                   | 310   |       | 1,543,528,594,737  | 1,247,031,760,759 |
|     | 1. Short-term trade payables                          | 311   | 13    | 1,170,430,827,010  | 966,115,348,697   |
|     | 2. Short-term advances from customers                 | 312   | 14    | 171,094,092,791    | 65,552,347,623    |
|     | 3. Taxes and amounts payable to the State budget      | 313   | 15    | 24,149,352,400     | 2,588,265,320     |
|     | 4. Payables to employees                              | 314   |       | 5,557,699,886      | 5,479,101,444     |
|     | 5. Short-term accrued expenses                        | 315   | 16    | 42,817,549,959     | 55,643,654,775    |
|     | 6. Short-term unearned revenue                        | 318   |       | 111,818,182        | 74,545,455        |
|     | 7. Other current payables                             | 319   | 17    | 129,320,127,021    | 145,212,822,127   |
|     | 8. Short-term loans                                   | 320   | 18    | -                  | 6,200,000,000     |
|     | 9. Bonus and welfare funds                            | 322   |       | 47,127,488         | 165,675,318       |
| II. | Long-term liabilities                                 | 330   |       | 442,000,000        | 194,438,641,444   |
|     | 1. Other long-term payables                           | 337   | 17    | 442,000,000        | -                 |
|     | 1. Long-term loans                                    | 338   | 19    | -                  | 170,037,044,534   |
|     | Scientific and technological development fund         | 343   |       | -                  | 24,401,596,910    |
| D.  | EQUITY  | 400   |       | 1,415,296,558,681  | 1,384,674,618,593 |
| _I  | Owner's equity  | 410_  | _20   | 1,415,296,558,681  | 1,384,674,618,593 |
|     | 1. Owner's contributed capital                        | 411   |       | 899,990,250,000    | 899,990,250,000   |
|     | - Ordinary shares carrying voting rights              | 411a  |       | 899,990,250,000    | 899,990,250,000   |
|     | 2. Share premium                                      | 412   |       | 153,050,000        | 153,050,000       |
|     | 3. Treasury shares                                    | 415   |       | (9,550,000)        | (9,550,000)       |
|     | 4. Investment and development fund                    | 418   |       | 178,262,403,866    | 178,262,403,866   |
|     | 5. Other reserves                                     | 420   |       | 12,450,000,000     | 12,450,000,000    |
|     | 6. Retained earnings                                  | 421   |       | 324,450,404,815    | 293,828,464,727   |
|     | - Retained earnings accumulated to the prior year end | 421a  |       | 126,821,663,727    | 85,340,573,602    |
|     | - Retained earnings of the current year               | 421b  |       | 20 COT 628 74 5088 | 208,487,891,125   |
| TO  | TAL RESOURCES (440=300+400)                           | 440   |       | 2 959 262 153 418  | 2,826,145,020,796 |
|     |   |       | n     | DÂU KHÍ ŽÍ         |                   |

Le Duc Huy Preparer Nguyen Phuong Thuy Chief Accountant Tran Thanh Nam Director

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Phuoc Kien Commune, Nha Be District,

Issued under Circular No. 200/2014/TT-BTC

Ho Chi Minh City, Vietnam

dated 22 December 2014 of the Ministry of Finance

#### **INCOME STATEMENT**

For the year ended 31 December 2017

Unit: VND

| ITEMS  | Codes | Notes_ | Current year      | Prior year        |
|--|-------|--------|-------------------|-------------------|
| Gross revenue from goods sold and services rendered              | 01    | 22     | 6,785,865,403,410 | 4,704,157,249,093 |
| 2. Deductions  | 02    |        | -                 | -                 |
| 3. Net revenue from goods sold and services rendered (10=01-02)  | 10    |        | 6,785,865,403,410 | 4,704,157,249,093 |
| 4. Cost of sales   | 11    | 23     | 6,054,023,499,632 | 3,883,105,323,188 |
| 5. Gross profit from goods sold and services rendered (20=10-11) | 20    |        | 731,841,903,778   | 821,051,925,905   |
| 6. Financial income  | 21    | 25     | 14,621,281,227    | 15,662,306,208    |
| 7. Financial expenses  | 22    |        | 2,082,963,056     | 18,459,055,995    |
| - In which: Interest expense                                     | 23    |        | 2,082,963,056     | 18,459,055,995    |
| 8. Selling expenses  | 25    | 26     | 420,242,247,832   | 464,872,794,532   |
| 9. General and administration expenses                           | 26    | 26     | 66,669,016,335    | 77,836,235,       |
| 10. Operating profit   | 30    |        | 257,468,957,782   | 275,546,145,666   |
| (30=20+(21-22)-(25+26))  |       |        |                   |                   |
| 11. Other income   | 31    | 27     | 5,718,844,927     | 75,019,231        |
| 12. Other expenses   | 32    |        | 58,948,649        | 278,107           |
| 13. Profit from other activities (40=31-32)                      | 40    |        | 5,659,896,278     | 74,741,124        |
| 14. Accounting profit before tax                                 | 50    |        | 263,128,854,060   | 275,620,886,790   |
| (50=30+40)   |       |        |                   | -                 |
| 15. Current corporate income tax expense                         | 51    | 28     | 54,440,112,972    | 56,243,270,665    |
| 16. Net profit after corporate income tax (60=50-51)             | 60    |        | 208,688,741,088   | 219,377,616,125   |
| 17. Basic earnings per share                                     | 70    | 29     | 0304998d86        | 2,261             |

Le Duc Huy Preparer Nguyen Phuong Thuy Chief Accountant Tran Thanh Nam Director

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Phuoc Kien Commune, Nha Be District,

Issued under Circular No. 200/2014/TT-BTC

Ho Chi Minh City, Vietnam

dated 22 December 2014 of the Ministry of Finance

#### **CASH FLOW STATEMENT**

For the year ended 31 December 2017

Unit: VND

| ITEMS   | Codes         | Current year                            | Prior year        |
|---|---------------|---|-------------------|
| I. CASH FLOWS FROM OPERATING ACTIVITIES                           | _             |   |                   |
| 1. Profit before tax  | 01            | 263,128,854,060                         | 275,620,886,790   |
| 2. Adjustments for:   |               |   |                   |
| Depreciation and amortisation                                     | 02            | 110,823,933,090                         | 163,677,464,462   |
| Provisions  | 03            | (5,175,591,171)                         | 5,881,137,745     |
| (Gain) from investing activities                                  | 05            | (20,100,372,137)                        | (15,677,306,208)  |
| Interest expense  | 06            | 2,082,963,056                           | 18,459,055,995    |
| Other adjustments   | 07            | (24,401,596,910)                        | -                 |
| •   | 08            | 326,358,189,988                         | 447,961,238,784   |
| 3. Operating profit before movements in working                   | 00            | 520/550/200/                            | , ,               |
| capital   | 00            | (116,475,345,501)                       | (11,519,430,884)  |
| Increase, decrease in receivables                                 | 09            | (9,570,311,913)                         | (2,703,713,402)   |
| Increase, decrease in inventories                                 | 10            | 326,452,277,094                         | 115,286,910,699   |
| Increase, decrease in payables (excluding accrued loan            | 11            | 320,432,277,034                         | 113,200,510,055   |
| interest and corporate income tax payable)                        | 12            | (7,066,065,823)                         | (26,722,832,997)  |
| Increase, decrease in prepaid expenses                            | 14            | (2,710,733,451)                         | (18,315,033,367)  |
| Interest paid   | 15            | (33,346,093,297)                        | (68,965,125,208)  |
| Corporate income tax paid   | 17            | (16,188,822,830)                        | (16,278,164,688)  |
| Other cash outflows   |               | - ·                                     | 418,743,848,937   |
| Net cash generated by operating activities                        | 20            | 467,453,094,267                         | 410,743,040,337   |
| II. CASH FLOWS FROM INVESTING ACTIVITIES                          |               |   |                   |
| 1. Acquisition and construction of fixed assets and other         | 21            | (134,852,539,148)                       | (120,839,260,576) |
| long-term assets  |               |   |                   |
| 2. Proceeds from sale, disposal of fixed assets and               | 22            | 5,479,090,910                           | 15,000,000        |
| other long-term assets  | 27            | 15 000 024 125                          | 15,159,650,292    |
| <ol><li>Interest earned, dividends and profits received</li></ol> | 27            | 15,009,934,125                          |                   |
| Net cash (used in) investing activities                           | <b>30</b>     | (114,363,514,113)                       | (105,664,610,284) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES                         |               |   |                   |
| 1. Proceeds from borrowings                                       | 33            | -                                       | 10,215,078,581    |
| 2. Repayment of borrowings  | 34            | (176,237,044,534)                       | (33,100,000,000)  |
| 3. Dividends and profits paid                                     | 36            | (161,996,526,000)                       | (89,998,070,000)  |
| Net cash (used in) financing activities                           | 40            | (338,233,570,534)                       | (112,882,991,419) |
| Net increase in cash (50=20+30+40)                                | 50            | 14,856,009 <del>,</del> 620             | 200,196,247,234   |
| Cash and cash equivalents at the beginning of the year            | ır 60 🗷       | 19484,322,428,028                       | 1,284,126,180,794 |
| Cash and cash equivalents at the end of the year                  | 17 60<br>70/5 | F,999,178,437,648                       | 1,484,322,428,028 |
| (70=50+60)  | W.W.          | PHÂN CÔ PHÂN PHÂN PHÂN PHỐI KHÍ THẤP ÁP |                   |
|   | HE!           | VIAU MIN                                |                   |

Le Duc Huy Preparer Nguyen Phuong Thuy Chief Accountant Tran Thanh Nam Director

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#### PETROVIETNAM LOW PRESSURE GAS DISTRIBUTION JOINT STOCK COMPANY

7<sup>th</sup> floor, PVGAS Tower, 673 Nguyen Huu Tho Street,
Phuoc Kien Commune, Nha Be District,
Ho Chi Minh City, Vietnam

FORM B 09-DN
Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance

#### **NOTES TO THE FINANCIAL STATEMENTS**

These notes are an integral part of and should be read in conjunction with the accompanying financial statements

#### 1. GENERAL INFORMATION

#### Structure of ownership

PetroVietnam Low Pressure Gas Distribution Joint Stock Company (the "Company") was incorporated and operates in Vietnam, as a joint stock company, under the first Business Registration Certificate No. 4103006815 dated 23 May 2007 and amendments. According to the 11<sup>th</sup> Business Registration Certificate dated 31 December 2015, the Company's charter capital is VND 899,990,250,000. The Company has been listed on Ho Chi Minh Stock Exchange with stock code PGD.

The parent company of the Company is PetroVietnam Gas Joint Stock Corporation which holds 50.5% of the charter capital.

The number of employees as at 31 December 2017 is 260 (as at 31 December 2016: 256).

#### Operating industry and principal activities

The Company's operating industry is trading and transportation of low pressure gas and CNG.

The principal activities of the Company are to trade and transport low pressure gas; to trade industrial gas (outside Ho Chi Minh City area), chemical materials, machinery, equipment and motor vehicles used in oil and gas industry; to build industrial constructions, pipe system, warehouses and extracting stations for oil and gas industry; to provide technology transfer consultancy services, to install, operate, repair and maintain machines, technological equipment, to construct warehouse, extracting and charging stations for liquefied petroleum gas (LPG), natural gas (NG), compressed natural gas (CNG), liquefied natural gas (LNG); to trade and transport petroleum, lubricant and dried gas, LPG, CNG, LNG and other gas or oil-originated products (not purchasing and selling gas at the Company's head office); to provide converting service in motor vehicles (except for mechanical processing, polishing and electroplating and recycling waste items at the Company's premise and designing motor vehicles); to trade, install, repair and maintain converted facilities that are used in motor vehicles, machinery, equipment for agro-forestry, fish-breeding industry; to trade construction and interior decoration materials; to trade real estates; to construct industrial zones' and residential zones' infrastructure and exploit minerals.

#### Normal production and business cycle

The Company's normal production and business cycle is carried out for a time period of 12 months or less.

#### The Company's structure

The structure of the Company consists of 01 office and 03 dependent accounting units, including:

- Vung Tau Low Pressure Gas Distribution Enterprise;
- Branch of PetroVietnam Low Pressure Gas Distribution Joint Stock Company Nhon Trach Low Pressure Gas Distribution Enterprise;
- Branch of PetroVietnam Low Pressure Gas Distribution Joint Stock Company Northern Low Pressure Gas Distribution Enterprise.

#### Disclosure of information comparability in the financial statements

Comparative figures are the figures of the audited financial statements for the year ended 31 December 2016.

#### 2. ACCOUNTING CONVENTION AND FINANCIAL YEAR

#### **Accounting convention**

The accompanying financial statements, expressed in Vietnam Dong (VND), are prepared under the historical cost convention and in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting.

The accompanying financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam.

#### Financial year

The Company's financial year begins on 01 January and ends on 31 December.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies, which have been adopted by the Company in the preparation of these financial statements, are as follows:

#### **Estimates**

The preparation of financial statements in conformity with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the financial year. Although these accounting estimates are based on the management's best knowledge, actual results may differ from those estimates.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, demand deposits and short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### Receivables

Receivables represent the amounts recoverable from customers or other debtors and are stated at book value less provision for doubtful debts.

Provision for doubtful debts is made for receivables that are overdue for six months or more, or when the debtor is in dissolution, in bankruptcy, or is experiencing similar difficulties and so may be unable to repay the debt.

#### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost comprises direct materials and where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the weighted average method. Net realisable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

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# PETROVIETNAM LOW PRESSURE GAS DISTRIBUTION JOINT STOCK COMPANY NOTES TO THE FINANCIAL STATEMENTS (Continued) FORM B 09-DN

The evaluation of necessary provision for inventory obsolescence follows current prevailing accounting regulations which allow provisions to be made for obsolete, damaged, or substandard inventories and for those which have costs higher than net realisable values as at the balance sheet date.

# Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less accumulated depreciation.

The costs of purchased tangible fixed assets comprise their purchase prices and any directly attributable costs of bringing the assets to their working conditions and locations for their intended use. The costs of tangible fixed assets formed from construction investment by contractual mode or self-construction or self-generating process are the settled costs of the invested construction projects in accordance with the prevailing State's regulations on investment and construction management, directly-related expenses and registration fee (if any). In the event the construction project has been completed and put into use but the settled costs thereof have not been approved, the cost of tangible fixed assets is recognised at the estimated cost based on the actual cost incurred. The estimated cost will be adjusted according to the settled costs approved by competent authorities.

Tangible fixed assets are depreciated using the straight-line method over their estimated useful lives as follows:

|   | Current year |
|---|--------------|
| <del>-</del>                              | (Years)      |
| Buildings and structures                  | 5 - 25       |
| Machinery and equipment (*)               | 3 - 20       |
| Motor vehicles and transmission equipment | 3 - 6        |
| • •                                       | 3 - 6        |
| Office equipment                          | 3            |
| Others                                    | 5            |

(\*) Machinery and equipment includes the distribution systems of low pressure gas which are depreciated using the straight-line method over the useful lives, as follows:

- For Vung Tau Low Pressure Gas Distribution Enterprise and Nhon Trach Low Pressure Gas Distribution Enterprise, the company's Board of Directors has adopted accelerated depreciation method with a depreciation framework of 10 years to appropriately reflect the efficiency of the Company's assets.
- For Northern Low Pressure Gas Distribution Enterprise:

|   | Current year | Prior year |
|---|--------------|------------|
|   | Years        | Years      |
| Low pressure gas distribution system for<br>Tien Hai Industrial Zone - Thai Binh at<br>Northern Low Pressure Gas Distribution<br>Enterprise | 20           | 10         |
| Tien Hai - Thai Binh compressor station<br>and CNG pressure reduction station at<br>Northern Low Pressure Gas Distribution<br>Enterprise    | 20           | 10         |

The Board of Directors decided to stop applying accelerated depreciation for the "Low Gas Distribution System for Tien Hai Industrial Zone – Thai Binh" and change the depreciation period for this system and "Tien Hai - Thai Binh compressor station and CNG pressure reduction stations" starting 01 January 2017, which as management believes will ensure the economic efficiency of the projects in the North. The cessation of accelerated depreciation and change in depreciation period resulted in a decrease in depreciation expense of about VND 57.7 billion and an increase in pre-tax profit of the Company in the same amount.

## Intangible assets and amortisation

Intangible assets represent land use rights, computer software and others that are stated at cost less accumulated amortisation. Land use rights for a definite term are amortised based on the actual duration of the right to use the land, land use rights for an indefinite term are not subject to amortisation. Computer software and others are amortised using the straight-line method over useful lives of 3 to 5 years.

#### **Construction in progress**

Properties in the course of construction for production, rental or administrative purposes, or for other purposes, are carried at cost. Cost includes costs that are necessary to form the assets in accordance with the Company's accounting policy. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

#### **Prepayments**

Prepayments are expenses which have already been paid but relate to results of operations of multiple accounting periods, including land rentals and other types of prepayments.

Land rentals represent rentals that have been paid in advance. Prepaid land rentals are charged to the income statement using the straight-line method over the lease term.

Other types of prepayments comprise costs of small tools, supplies and spare parts issued for consumption, advertising expenditures, insurance premium, office renovation expenditures which are expected to provide future economic benefits to the Company. These expenditures have been capitalised as prepayments, and are allocated to the incomestatement using the straight-line method in accordance with the current prevailing accounting regulations.

#### Payable provisions

Payable provisions are recognised when the Company has a present obligation as a result of a past event, and it is probable that the Company will be required to settle that obligation. Provisions are measured at the management's best estimate of the expenditure required to settle the obligation as at the balance sheet date.

#### Revenue recognition

Revenue from the sale of goods is recognised when all five (5) following conditions are satisfied:

- (a) the Company has transferred to the buyer the significant risks and rewards of ownership of the goods;
- (b) the Company retains neither continuing managerial involvement to the degree usually associated with; ownership nor effective control over the goods sold;
- (c) the amount of revenue can be measured reliably;

- (d) it is probable that the economic benefits associated with the transaction will flow to the Company; and
- (e) the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue of a transaction involving the rendering of services is recognised when the outcome of such transactions can be measured reliably. Where a transaction involving the rendering of services is attributable to several periods, revenue is recognised in each period by reference to the percentage of completion of the transaction at the balance sheet date of that period. The outcome of a transaction can be measured reliably when all four (4) following conditions are satisfied:

- (a) the amount of revenue can be measured reliably;
- (b) it is probable that the economic benefits associated with the transaction will flow to the Company;
- (c) the percentage of completion of the transaction at the balance sheet date can be measured reliably; and
- (d) the costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

Interest income is accrued on a time basis, by reference to the principal outstanding and at the applicable interest rate.

#### **Borrowing costs**

Borrowing costs are recognised in the income statement in the year when incurred unless they are capitalised in accordance with Vietnamese Accounting Standard No. 16 "Borrowing costs". Accordingly, borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the cost of those assets. For specific borrowings for the purpose of construction of fixed assets and investment properties, borrowing costs are capitalised even when the construction period is under 12 months.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit before tax as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years (including loss carried forward, if any) and it further excludes items that are never taxable or deductible.

Deferred tax is recognised on significant differences between carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit and is accounted for using balance sheet liability method. Deferred tax liabilities are generally recognised for all temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilised.

Deferred tax is calculated at the tax rates that are expected to apply in the year when the liability is settled or the asset realised. Deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

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Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same tax authority and the Company intends to settle its current tax assets and liabilities on a net basis. As at 31 December 2017, no deferred corporate income tax has been recognized because there was no significant difference between the carrying amounts of assets or liabilities in the balance sheet and the corresponding tax bases.

The determination of the tax currently payable is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examinations.

Other taxes are paid in accordance with the prevailing tax laws in Vietnam.

#### 4. CASH AND CASH EQUIVALENTS

|                      | Closing balance VND | Opening balance<br>VND |
|----------------------|---------------------|------------------------|
| Cash on hand         | 687,406,890         | 657,190,957            |
| Bank demand deposits | 346,086,261,806     | 251,603,237,071        |
| Cash equivalents     | 1,152,404,768,952   | 1,232,062,000,000      |
|                      | 1,499,178,437,648   | 1,484,322,428,028      |

Cash equivalents represent the Company's time deposits denominated in VND with terms from one (01) week to three (03) months at commercial banks, and interest rates ranging from 1% to 5.5% per annum.

#### 5. SHORT-TERM TRADE RECEIVABLES

| Closing parance | Opening parance   |
|-----------------|---|
| VND             | VND   |
| 150,228,041,820 | 81,569,091,521  |
| 135,054,755,972 | 67,953,808,292  |
| 33,605,785,872  | 53,779,783,115  |
| 297,528,444,538 | 297,254,263,291   |
| 616,417,028,202 | 500,556,946,219   |
| 318,888,583,664 | 203,302,682,928   |
|                 | VND  150,228,041,820 135,054,755,972 33,605,785,872 297,528,444,538 616,417,028,202 |

Closing halance



Opening halance

## 6. OTHER RECEIVABLES

| OTHER RECEIVABLES  | Closing balance                                       | Opening balance |
|--|---|-----------------|
|  | VND   | VND             |
| a. Other short-term receivables  |   |                 |
| Receivable from PetroVietnam Construction Joint Stock Company 2                                  | 4,929,934,211   | 4,811,281,851   |
| Receivable from PetroVietnam Trade Union Finance Investment Corporation                          | 1,294,956,610   | 1,294,956,610   |
| Receivable from Vietnam CNG Joint Stock Company for 50% of general expense of Gas Tower building | 738,072,405   | 723,940,015     |
| Receivable on accrued interest   | 550,114,129   | 938,767,027     |
| Advances to employees  | 10,000,000  | 50,000,000      |
| Other receivables  | 165,880,680   | 1,213,683,632   |
|  | 7,688,958,035   | 9,032,629,135   |
| b. Other long-term receivables   |   |                 |
| Deposits and mortgages   | 2,823,603,125   | 2,752,856,435   |
|  | 2,823,603,125   | 2,752,856,435   |
| Other receivables from related parties (details in Note 30)                                      | 8,533,566,351<br>———————————————————————————————————— | 8,240,034,911   |
|  |   |                 |

# 7. BAD DEBTS

As at 31 December 2017, the Company had some bad debts as follows:

|   | Closing balance |               |                           | Opening balance |                |                           |  |
|---|-----------------|---------------|---------------------------|-----------------|----------------|---------------------------|--|
| _   | VND             | VND           |                           | VND VND         |                | (                         |  |
|   |                 | Recoverable   | Overdue                   | Cost            | Recoverable    | Overdue period            |  |
|   | Cost            | amount (*)    | period                    | CUST            | amount (*)     | -0101000-poi100-          |  |
| PetroVietnam Trade Union<br>Finance Investment<br>Corporation | 1,294,956,610   | -             | Over 3 years              | 1,294,956,610   | -              | Over 3 years .            |  |
| My Xuan Ceramic Company<br>Limited                            | 11,296,297,196  | -             | Over 3 years              | 11,296,297,196  | 3,388,889,158  | From 2 year<br>to 3 years |  |
| Petrovietnam Construction<br>Joint Stock Company 2            | 4,811,281,851   | 2,405,640,925 | From 1 year<br>to 2 years | -               | -              |                           |  |
| My Duc Ceramics Company<br>Limited                            | -               | -             |                           | 18,109,391,538  | 7,139,270,283  | From 2 year<br>to 3 years |  |
|   | 17,402,535,657  | 2,405,640,925 | -<br>                     | 30,700,645,344  | 10,528,159,441 | •                         |  |

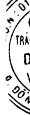
<sup>(\*)</sup> Recoverable amount is stated at cost less corresponding provision for short-term doubtful debts.

## 8. INVENTORIES

|                    | Closing bala   | nce       | Opening bala   | nce       |
|--------------------|----------------|-----------|----------------|-----------|
|                    | VND            | VND       | VND            | VND       |
|                    | Cost           | Provision | Cost           | Provision |
| Raw materials      | 5,772,723,467  | -         | 4,238,166,739  | -         |
| Tools and supplies | 25,200,748,711 | -         | 16,988,029,388 | -         |
| Merchandise        | 590,357,257    | -         | 767,321,395    | -         |
|                    | 31,563,829,435 |           | 21,993,517,522 | -         |
|                    |                |           |                |           |

## 9. PREPAYMENTS

|  | Closing balance VND | Opening balance<br>VND |
|--|---------------------|------------------------|
| Current                                  |                     |                        |
| Insurance premium cost for assets        | 612,273,937         | 514,080,971            |
| Tools and dies for short-term allocation | 266,045,419         | 442,329,388            |
| Pipeline maintenance                     | -                   | 1,359,137,502          |
| Advertising board rental                 | -                   | 277,675,200            |
| Other short-term prepayments             | 482,625,000         | 667,750,000            |
|  | 1,360,944,356       | 3,260,973,061          |
| Non-current                              |                     |                        |
| Area rental in industrial zones          | 66,047,391,240      | 67,814,567,208         |
| Advertising board rental                 | 16,513,218,650      | 14,595,234,211         |
| Office renovation cost                   | 17,097,467,822      | 9,000,365,861          |
| Tools and dies for long-term allocation  | 1,785,777,128       | 623,189,893            |
| Others long-term prepayments             | 5,852,614,261       | 6,297,017,400          |
|  | 107,296,469,101     | 98,330,374,573         |



## 10. INCREASES, DECREASES IN TANGIBLE FIXED ASSETS

| _                                      | Buildings,<br>structures<br>VND | Machinery,<br>equipment | Motor vehicles,<br>transmission<br>equipment | Office equipment | Others      | Total             |
|--|---------------------------------|-------------------------|--|------------------|-------------|-------------------|
| COST                                   | VND                             | VND                     | VND  | VND              | VND         | VND               |
| Opening balance                        | 51,063,164,122                  | 1,000,840,458,383       | 26,752,401,631                               | 11,856,871,565   | 76,750,000  | 1,090,589,645,701 |
| Purchases                              | 244,897,500                     | 3,761,577,359           | -  | 1,821,802,000    | 373,500,000 | 6,201,776,859     |
| Transfer from construction in progress |                                 | 27,810,062,675          | -  | -                | -           | 27,810,062,675    |
| Disposals                              | -                               | -                       | -  | (1,126,179,019)  | -           | (1,126,179,019)   |
| Temporary adjustment                   | -                               | 47,981,178,198          | -  | -                | -           | 47,981,178,198    |
| Reclasification                        | -                               | 25,333,885,631          | (25,333,885,631)                             | -                | -           | -                 |
| Other                                  | (120,666,422)                   | -                       | -  | -                | -           | (120,666,422)     |
| Closing balance                        | 51,187,395,200                  | 1,105,727,162,246       | 1,418,516,000                                | 12,552,494,546   | 450,250,000 | 1,171,335,817,992 |
| ACCUMULATED DEPRECIATIO                | N                               |                         |  |                  |             |                   |
| Opening balance                        | 8,162,722,887                   | 434,350,701,406         | 6,119,530,367                                | 4,334,418,146    | 27,089,313  | 452,994,462,119   |
| Charge for the year                    | 2,235,447,818                   | 104,773,420,169         | 134,660,748                                  | 2,989,967,382    | 72,293,431  | 110,205,789,548   |
| Disposals                              | -                               | -                       | -  | (1,126,179,019)  | -           | (1,126,179,019)   |
| Reclasification                        | <del>-</del> .                  | 5,088,916,757           | (5,088,916,757)                              | -                | 44          | -                 |
| Closing balance                        | 10,398,170,705                  | 544,213,038,332         | 1,165,274,358                                | 6,198,206,509    | 99,382,744  | 562,074,072,648   |
| NET BOOK VALUE                         |                                 |                         |  |                  |             |                   |
| Opening balance                        | 42,900,441,235                  | 566,489,756,977         | 20,632,871,264                               | 7,522,453,419    | 49,660,687  | 637,595,183,582   |
| Closing balance                        | 40,789,224,495                  | 561,514,123,914         | 253,241,642                                  | 6,354,288,037    | 350,867,256 | 609,261,745,344   |

The cost of the Company's tangible fixed assets included VND 98,332,455,844 (as at 31 Dec 2016: VND 95,568,669,270) of which have been fully depreciated but are still in use.

#### 11. INCREASES, DECREASES IN INTANGIBLE ASSETS

|                     |                 | Computer      |            |                |
|---------------------|-----------------|---------------|------------|----------------|
|                     | Land use rights | software      | Others     | Total          |
|                     | VND             | VND           | VND        | VND            |
| COST                |                 |               |            |                |
| Opening balance     | 45,545,065,586  | 3,726,619,600 | 68,800,000 | 49,340,485,186 |
| Additions           | -               | 1,412,961,818 | -          | 1,412,961,818  |
| Disposal            | -               | (60,800,000)  | -          | (60,800,000)   |
| Closing balance     | 45,545,065,586  | 5,078,781,418 | 68,800,000 | 50,692,647,004 |
| ACCUMULATED AMOR    | TISATION        |               |            |                |
| Opening balance     | -               | 3,404,957,712 | 68,800,000 | 3,473,757,712  |
| Charge for the year | -               | 618,143,542   | -          | 618,143,542    |
| Disposal            | -               | (60,800,000)  | -          | (60,800,000)   |
| Closing balance     | -               | 3,962,301,254 | 68,800,000 | 4,031,101,254  |
| NET BOOK VALUE      |                 |               |            |                |
| Closing balance     | 45,545,065,586  | 1,116,480,164 | -          | 46,661,545,750 |
| Opening balance     | 45,545,065,586  | 321,661,888   | -          | 45,866,727,474 |

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The cost of the Company's intangible assets included VND 3,469,619,600 (as 31 December 2016: VND 3,138,749,600) of assets which have been fully amortised but are still in use.

#### 12. LONG-TERM ASSETS IN PROGRESS

|  | Closing balance VND | Opening balance<br>VND |
|--|---------------------|------------------------|
| Long-term construction in progress   |                     |                        |
| - Acquisition  | -                   | -                      |
| - Construction   | 3,231,553,759       | 2,319,915,164          |
| Of which:  |                     |                        |
| - Office, warehouse and fence Hiep Phuoc   | 680,542,706         | -                      |
| - Low Gas Distribution System for customers in<br>Tien Hai Industrial Zone - Thai Binh                     | 509,833,799         | 514,280,167            |
| <ul> <li>Project "Building fire protection and fighting<br/>system for LGDS and LGDS extension"</li> </ul> | 481,602,842         | -                      |
| <ul> <li>Gas supply system for Hyundai Welding<br/>customers</li> </ul>                                    | 482,951,765         | -                      |
| - Hiep Phuoc KTA distribution system - Long Hau  | 408,390,747         | -                      |
| - Other  | 668,231,900         | 1,805,634,997          |
|  | 3,231,553,759       | 2,319,915,164          |

## 13. SHORT-TERM TRADE PAYABLES

|  | Closing ba        | alance                     | Opening balance |                            |  |
|--|-------------------|----------------------------|-----------------|----------------------------|--|
|  | Amount            | Amount able to be paid off | Amount          | Amount able to be paid off |  |
|  | VND               | VND                        | VND             | VND                        |  |
| PetroVietnam Gas Joint Stock Corporation   | 1,059,947,757,210 | 1,059,947,757,210          | 813,156,567,396 | 813,156,567,396            |  |
| Branch of PetroVietnam Gas Joint Stock<br>Corporation - South East Gas Transmission<br>Company | 80,830,496,818    | 80,830,496,818             | 103,396,810,082 | 103,396,810,082            |  |
| Others   | 29,652,572,982    | 29,652,572,982             | 49,561,971,219  | 49,561,971,219             |  |
|  | 1,170,430,827,010 | 1,170,430,827,010          | 966,115,348,697 | 966,115,348,697            |  |
| Trade payables to related parties (details in Note 30)   | 1,143,560,768,634 | -                          | 938,246,624,510 |                            |  |

# 14. SHORT-TERM ADVANCES FROM CUSTOMERS

| VND         VND           Posco SS Vina Company Limited         35,721,251,184         1,154,336,800           Hyosung Vietnam Company Limited         24,645,786,440         21,415,413,887           Bach Ma Vietnam Ceramic Industry Co., Ltd         20,009,447,532         -           NSG Vietnam Glass Industry Co., Ltd         16,523,946,402         -           Branch of Thien Hoang Trading Joint Stock Company - Mikado Ceramic Factory         8,614,225,736         6,724,784,700           Posco Vietnam Company Limited         8,567,972,414         8,746,185,781           Branch of Hoa Sen Group - Phu My Steel Sheet Plant         7,078,013,323         8,330,678,321           Other customers         49,933,449,760         19,180,948,134           171,094,092,791         65,552,347,623 |  | Closing balance | Opening balance          |
|---|--|-----------------|--------------------------|
| Hyosung Vietnam Company Limited       24,645,786,440       21,415,413,887         Bach Ma Vietnam Ceramic Industry Co., Ltd       20,009,447,532       -         NSG Vietnam Glass Industry Co., Ltd       16,523,946,402       -         Branch of Thien Hoang Trading Joint Stock Company - Mikado Ceramic Factory       8,614,225,736       6,724,784,700         Posco Vietnam Company Limited       8,567,972,414       8,746,185,781         Branch of Hoa Sen Group - Phu My Steel Sheet Plant       7,078,013,323       8,330,678,321         Other customers       49,933,449,760       19,180,948,134   | -  | VND             | VND                      |
| Bach Ma Vietnam Ceramic Industry Co., Ltd       20,009,447,532       -         NSG Vietnam Glass Industry Co., Ltd       16,523,946,402       -         Branch of Thien Hoang Trading Joint Stock Company - Mikado Ceramic Factory       8,614,225,736       6,724,784,700         Posco Vietnam Company Limited       8,567,972,414       8,746,185,781         Branch of Hoa Sen Group - Phu My Steel Sheet Plant       7,078,013,323       8,330,678,321         Other customers       49,933,449,760       19,180,948,134   | Posco SS Vina Company Limited                      | 35,721,251,184  | 1,154,336,800            |
| NSG Vietnam Glass Industry Co., Ltd  Branch of Thien Hoang Trading Joint Stock Company - Mikado Ceramic Factory  Posco Vietnam Company Limited  Branch of Hoa Sen Group - Phu My Steel Sheet Plant  Other customers  16,523,946,402  8,614,225,736  6,724,784,700  8,567,972,414  8,746,185,781  7,078,013,323  8,330,678,321  49,933,449,760  19,180,948,134   | Hyosung Vietnam Company Limited                    | 24,645,786,440  | 21,415,413,887           |
| Branch of Thien Hoang Trading Joint Stock Company - 8,614,225,736 6,724,784,700 Mikado Ceramic Factory  Posco Vietnam Company Limited 8,567,972,414 8,746,185,781  Branch of Hoa Sen Group - Phu My Steel Sheet Plant 7,078,013,323 8,330,678,321  Other customers 49,933,449,760 19,180,948,134  | Bach Ma Vietnam Ceramic Industry Co., Ltd          | 20,009,447,532  | -                        |
| Mikado Ceramic Factory Posco Vietnam Company Limited  8,567,972,414  8,746,185,781  Branch of Hoa Sen Group - Phu My Steel Sheet Plant  7,078,013,323  8,330,678,321  Other customers  49,933,449,760  19,180,948,134   | NSG Vietnam Glass Industry Co., Ltd                | 16,523,946,402  | -                        |
| Branch of Hoa Sen Group - Phu My Steel Sheet Plant 7,078,013,323 8,330,678,321  Other customers 49,933,449,760 19,180,948,134   |  | 8,614,225,736   | 6,724,784,700            |
| Other customers 49,933,449,760 19,180,948,134   | Posco Vietnam Company Limited                      | 8,567,972,414   | 8,746,185,781            |
|   | Branch of Hoa Sen Group - Phu My Steel Sheet Plant | 7,078,013,323   | <del>8,330,678,321</del> |
| 171,094,092,791 65,552,347,623  | Other customers                                    | 49,933,449,760  | 19,180,948,134           |
|   | •  | 171,094,092,791 | 65,552,347,623           |

# 15. TAXES AND OTHER RECEIVABLES FROM/PAYABLES TO THE STATE BUDGET

|     |   |                         | Amount payab |                        | _     |                           |
|-----|---|-------------------------|--------------|------------------------|-------|---------------------------|
|     | Items   | Opening balance         | in ye        |                        | year  | Closing balance           |
|     |   | VND                     | Vi           |                        | VND   | VND                       |
|     | Value added tax   | 550,802,844             | 34,006,551,7 |                        | 7,217 | 469,387,379               |
|     | Special consumption tax   | (179,750,465)           | 179,750,4    | 65                     | -     | -                         |
|     | Corporate income tax  | 1,623,078,770           | 54,440,112,9 | 72 33,346,093          | 3,297 | 22,717,098,445            |
|     | Other taxes   | 414,383,706             | 9,239,802,1  | 88 8,691,319           | 9,318 | 962,866,576               |
|     | Personal income tax   | 414,383,706             | 9,073,558,2  | 22 8,525,075           | ,352  | 962,866,576               |
|     | Other taxes   | -                       | 166,243,9    | 56 166,243             | 3,966 | -                         |
|     | Total   | 2,408,514,855           | 97,866,217,3 | 77 76,125,379          | ,832  | 24,149,352,400            |
|     | In which:   |                         |              |                        | -     |                           |
|     | - Taxes and amounts<br>payable to the State<br>Budget                           | 2,588,265,320           |              |                        |       | 24,149,352,400            |
|     | - Taxes and amounts<br>receivable from the<br>State Budget                      | 179,750,465             |              |                        |       | -                         |
| 16. | SHORT-TERM ACCE   | RUED EXPENSES           |              |                        |       |                           |
|     |   |                         | Mary .       | Closing balance<br>VND |       | Opening balance<br>VND    |
|     |   |                         |              | VND                    | ,     | AND                       |
|     | Accrual for low pressure<br>Hai Industrial Zone in T                            | _                       | em for Tien  | 18,278,709,376         | 5     | 48,465,886,879            |
|     | Accrual for construction<br>Long Hau, Vinafrit, Don<br>Industrial Zone - Thai B | g Hai, Vital customers  |              | 5,770,495,039          | )     | -                         |
|     | Accual for construction   | cost of Intermalt proje | ect          | 10,668,379,991         |       | -                         |
|     | Other accruals  |                         |              | 8,099,965,553          | 3     | <del>7,177,767,</del> 896 |
|     |   |                         | _            | 42,817,549,959         | }     | 55,643,654,775            |
|     | Accruals to related pa<br>(details in Note 30)                                  | arties                  |              | 16,881,982,103         | 3     | 43,113,678,341            |
| 17. | OTHER PAYABLES  |                         |              |                        |       |                           |
|     | Other short-term pay  | ables                   |              | Closing balance<br>VND |       | Opening balance<br>VND    |
|     | Payable to Branch of Pe<br>Corporation - South East                             | troVietnam Gas Joint :  |              | 101,016,930,423        |       | 117,197,812,339           |
|     | Short-term deposits red   |                         | pu,          | 26,418,680,878         | }     | 26,243,700,000            |
|     | Surplus in assets awaiti  | ng for solution         |              | 430,137,718            |       | 311,144,064               |
|     | Dividends payable   |                         |              | 726,374,500            |       | 726,374,500               |
|     | Others  |                         |              | 728,003,502            | :<br> | 733,791,224               |
|     |   |                         | <u> </u>     | 129,320,127,021        |       | 145,212,822,127           |
|     | Other long-term paya<br>Long-term deposits reco                                 |                         |              | 442,000,000            | )     | -                         |
|     | <b>.</b>  |                         |              | 442,000,000            | )     | -                         |
|     |   |                         |              | 772/000/000            |       |                           |
|     | Other payables to rel (details in Note 30)                                      | ated parties            | •            | 101,016,930,423        | :     | 117,197,812,339           |
|     |   | _                       |              |                        |       |                           |



170,037,044,534

#### 18. SHORT-TERM LOANS

| Thomas   | Opening balance |                                      | Movement in     | the year        | Closing balance |                                      |
|--|-----------------|--------------------------------------|-----------------|-----------------|-----------------|--------------------------------------|
| Item   | VND<br>Amount   | VND<br>Amount able<br>to be paid off | VND<br>Increase | VND<br>Decrease | VND<br>Amount   | VND<br>Amount able<br>to be paid off |
| Current portion of long-<br>term loans (see details in<br>Note 19) | 6,200,000,000   | 6,200,000,000                        | -               | 6,200,000,000   | -               | -                                    |
| Note 19)   | 6,200,000,000   | 6,200,000,000                        |                 | 6,200,000,000   |                 | PA .                                 |

## 19. LONG-TERM LOANS

within 12 months

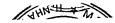
after 12 months

- Amount due for settlement

|                             | Opening balance |                               | Movement i | n the year      | Closing balance |                            |
|-----------------------------|-----------------|-------------------------------|------------|-----------------|-----------------|----------------------------|
| Item _                      | VND             | VND                           | VND        | VND             | VND             | VND                        |
|                             | Amount          | Amount able<br>to be paid off | Increase   | Decrease        | Amount          | Amount able to be paid off |
| Long-term loans             | 176,237,044,534 | 176,237,044,534               | -          | 176,237,044,534 |                 |                            |
|                             | 176,237,044,534 | 176,237,044,534               | -          | 176,237,044,534 | -               |                            |
| Of which:                   |                 |                               |            |                 |                 |                            |
| - Amount due for settlement | 6,200,000,000   |                               |            |                 | -               |                            |

In 2015, the Company signed a long-term loan contract for the project "Low-Pressure Gas Distribution System for Tien Hai Industrial Zone" with the limit of USD 38,370,131. This loan is unsecured and co-financed by Joint Stock Commercial Bank for Foreign Trade of Vietnam - Ky Dong Branch (lead arranger) and Southeast Asia Commercial Joint Stock Bank. Interest rate applied in 2017 is 9% per annum. As at 31 December 2017, the Company has fully paid off the balance of this loan.





#### 20. OWNER'S EQUITY

Movement in owner's equity

|  | Owner's contributed |              | _ ,                    | Investment and          | 011                   | Databasi assertana       | Tatal             |
|--|---------------------|--------------|------------------------|-------------------------|-----------------------|--------------------------|-------------------|
| •  | capita<br>VNI       |              | Treasury shares<br>VND | development fund<br>VND | Other reserves<br>VND | Retained earnings<br>VND | Total<br>VND      |
| Prior year's opening balance                       | 899,990,250,000     | 153,050,000  | (9,550,000)            | 178,262,403,866         | 12,450,000,000        | 179,076,824,944          | 1,269,922,978,810 |
| Profit for the year                                |                     |              | -                      | -                       | -                     | 219,377,616,125          | 219,377,616,125   |
| Distribution to Bonus and welfare funds            |                     |              | -                      | -                       | -                     | (15,089,725,000)         | (15,089,725,000)  |
| Distribution to Bonus fund to Executive Board      |                     | -            | •                      | -                       | -                     | (300,000,000)            | (300,000,000)     |
| Dividends declared                                 |                     | -            | -                      | -                       | -                     | (89,998,070,000)         | (89,998,070,000)  |
| Other increase                                     |                     | <del>.</del> | -                      | -                       | -                     | 761,818,658              | 761,818,658       |
| Current year's opening balance                     | 899,990,250,000     | 153,050,000  | (9,550,000)            | 178,262,403,866         | 12,450,000,000        | 293,828,464,727          | 1,384,674,618,593 |
| Profit for the year                                |                     |              | -                      | -                       |                       | 208,688,741,088          | 208,688,741,088   |
| Distribution to Bonus and welfare funds (i)        |                     | <u> </u>     | -                      | -                       | -                     | (15,770,275,000)         | (15,770,275,000)  |
| Distribution to Bonus fund to Executive Board (ii) |                     |              | -                      | -                       |                       | (300,000,000)            | (300,000,000)     |
| Dividends declared (iii)                           |                     |              | -                      | -                       | -                     | (161,996,526,000)        | (161,996,526,000) |
| Current year's closing balance                     | 899,990,250,00      | 153,050,000  | (9,550,000)            | 178,262,403,866         | 12,450,000,000        | 324,450,404,815          | 1,415,296,558,681 |

<sup>(</sup>i) According to Resolution No. 01/NQ -DHDCD/2017 dated 28 March 2017, the Company has additionally appropriated to bonus and welfare fund from 2016 profit after tax of VND 4,710,275,000 and temporarily distributed to 2017 bonus and welfare fund with the amount of VND 11,060,000,000 based on the approved profit distribution plan in 2017. The Board of Directors of the Company believes that the temporary bonus and welfare fund distribution from the profit after tax in the fiscal year 2017 will be approved at the Annual General Meeting of Shareholders in 2018.



<sup>(</sup>ii) According to Resolution No. 01/NQ-DHDCD/2017 dated 28 March 2017, the Company appropriated from the profit after tax in 2016 of VND 300 million to bonus fund for Executive Board.

<sup>(</sup>iii) According to Resolution No.10/NQ-HDQT/2017 dated 11 April 2017, the Company has paid 2016 cash dividends at the rate of 18% on equity.

# Charter capital and owner's contributed capital

According to the Company's 11<sup>th</sup> amended Business Registration Certificate dated 31 December 2015, the Company's charter capital is VND 899,990,250,000. The charter capital contributions by the shareholders as at 31 December 2017 had been fully made as follows:

|   | Per the 11th ame                 |        | Contributed     | l capital       |
|---|----------------------------------|--------|-----------------|-----------------|
| Shareholders                                | Business Registra<br>Certificate |        | Closing balance | Opening balance |
| Jilai Giloid Gib                            | VND                              | %      | VND             | VND             |
| PetroVietnam Gas Joint<br>Stock Corporation | 454,500,000,000                  | 50.50% | 454,500,000,000 | 454,500,000,000 |
| Other shareholders (*)                      | 445,490,250,000                  | 49.50% | 445,490,250,000 | 445,490,250,000 |
| Total                                       | 899,990,250,000                  | 100%   | 899,990,250,000 | 899,990,250,000 |

<sup>(\*)</sup> In which, Tokyo Gas Asia Pte. Ltd held 24.9% of outstanding shares in circulation of the Company.

#### **Shares**

| _   | Closing balance                 | Opening balance                 |
|---|---------------------------------|---------------------------------|
| Number of shares issued to the public Ordinary shares Preference shares | <b>89,999,025</b><br>89,999,025 | <b>89,999,025</b><br>89,999,025 |
| Number of treasury shares   | 955                             | 955                             |
| Ordinary shares   | 955                             | 955                             |
| Preference shares   | -                               | -                               |
| Number of outstanding shares in circulation                             | 89,998,070                      | 89,998,070                      |
| Ordinary shares   | 89,998,070                      | 89,998,070                      |
| Preference shares   | -                               | -                               |

An ordinary share has par value of VND 10,000.

#### **Dividends**

During the year, the Company has paid 2016 cash dividends at the rate of 18% of the Company's charter capital under Resolution No. 10/NQ-HDQT/2017 dated 11 April 2017 of the Board of Directors, which is based on Resolution No. 01/NQ-DHDCD/2017 dated 28 March 2017 of the Company's General Meeting of Shareholders.

Actual payment amount of 2017 dividend to shareholders shall be approved in 2018 Annual General Meeting of Shareholders.

## 20. BUSINESS AND GEOGRAPHICAL SEGMENTS

During the year, the Company has only traded in low pressure gas (natural gas) within Vietnam territory. Therefore, the Company has no other business segments except for trading natural gas and no other geographical segments except for Vietnam territory.

## 21. REVENUE

|   | Current year VND  | Prior year<br>VND |
|---|-------------------|-------------------|
| Sales of low pressure gas   | 6,070,778,399,176 | 4,321,230,627,963 |
| Sales of CNG  | 711,983,628,927   | 376,150,602,592   |
| Other sales   | 3,103,375,307     | 6,776,018,538     |
|   | 6,785,865,403,410 | 4,704,157,249,093 |
| Sales of merchandise and services to related parties (details in Note 30) | 1,593,971,702,163 | 797,563,017,235   |

#### 22. COST OF SALES

|                               | Current year _    | Prior year        |
|-------------------------------|-------------------|-------------------|
|                               | VND               | VND               |
| Cost of low pressure gas sold | 5,432,071,598,329 | 3,573,251,023,174 |
| Cost of CNG sold              | 621,339,241,172   | 304,260,455,914   |
| Other cost of sales           | 612,660,131       | 5,593,844,100     |
|                               | 6,054,023,499,632 | 3,883,105,323,188 |

#### 23. PRODUCTION COST BY NATURE

|                               | Current year              | Prior year                |
|-------------------------------|---------------------------|---------------------------|
|                               | VND                       | VND                       |
| Cost of gas purchased         | 6,053,410,839,501         | 3,877,511,479,088         |
| Labour                        | 75,224,833,787            | 80,366,505,445            |
| Safety-bonus-expense          | <del>4,</del> 975,699,473 | <del>2,</del> 188,287,971 |
| Tools and consumables         | 15,125,946,679            | 17,754,101,029            |
| Depreciation and amortization | 110,823,933,090           | 163,677,464,462           |
| Fixed asset rentals           | 68,571,680,705            | 68,704,790,510            |
| Office rentals                | 5,780,710,622             | 5,665,528,007             |
| CNG transporting expenses     | 54,810,352,108            | 57,375,711,923            |
| Out-sourced services          | 70,361,611,254            | 61,164,283,800            |
| Other monetary expenses       | 78,593,600,965            | 85,812,357,305            |
|                               | 6,537,679,208,184         | 4,420,220,509,540         |

## 24. FINANCIAL INCOME

Financial income mainly represents interest earned from demand deposits and time deposits at commercial banks.

## 26. SELLING EXPENSES AND GENERAL AND ADMINISTRATION EXPENSES

|   | Current year    | Prior year      |
|---|-----------------|-----------------|
| -   | VND             | VND             |
| General and administration expenses in the year |                 |                 |
| Administrative staff expenses                   | 10,003,669,943  | 10,341,466,114  |
| Tools and consumables                           | 663,993,133     | 609,208,299     |
| Depreciation and amortization                   | 2,536,094,284   | 1,285,743,321   |
| Office rentals                                  | 5,780,710,622   | 5,665,528,007   |
| Insurance premium cost                          | 12,126,868,980  | 7,211,005,043   |
| Out-sourced services                            | 9,019,505,315   | 4,067,218,388   |
| Provision for bad debts                         | (5,175,591,171) | 6,281,817,745   |
| Other general and administration expenses       | 31,713,765,229  | 42,374,249,003  |
|   | 66,669,016,335  | 77,836,235,920  |
| Selling expenses in the year                    |                 |                 |
| Selling staff expenses                          | 70,196,863,317  | 72,213,327,302  |
| Fuel cost                                       | 7,818,486,655   | 1,789,107,625   |
| Tools and consumables                           | 14,461,953,546  | 17,144,892,730  |
| Depreciation and amortization                   | 108,287,838,806 | 162,391,721,141 |
| Fixed asset rentals                             | 68,571,680,705  | 68,704,790,510  |
| CNG transporting expenses                       | 54,810,352,108  | 57,375,711,923  |
| Out-sourced services                            | 61,342,105,939  | 57,097,065,412  |
| Other selling expenses                          | 34,752,966,756  | 28,156,177,889  |
|   | 420,242,247,832 | 464,872,794,532 |

## 27. OTHER INCOME

| _  | Current year  | Prior year |
|--|---------------|------------|
| · · · · · · · · · · · · · · · · · · ·  | VND           | VND        |
| Profit from sales, disposal of fixed assets  | 5,479,090,910 | 15,000,000 |
| - Income from liquidation, sale of fixed assets  | 5,501,818,182 | 15,000,000 |
| - The residual value of fixed assets and expenses for<br>liquidation or sale of fixed assets | (22,727,272)  | -          |
| Income from fine receivable for contract violations  | 130,568,328   | -          |
| Other income   | 109,185,689   | 60,019,231 |
| <del>-</del>   | 5,718,844,927 | 75,019,231 |

#### 28. CORPORATE INCOME TAX EXPENSES

| <del>-</del>   | Current year<br>VND | Prior year<br>VND |
|--|---------------------|-------------------|
| Profit before tax  | 263,128,854,060     | 275,620,886,790   |
| Taxable profit from business activities  | 238,727,257,150     | 275,620,886,790   |
| Taxable profit from reimbursement of science and technology fund   | 24,401,596,910      | -                 |
| Adjustments for taxable profit   |                     |                   |
| Add back: non-deductible expenses  | 6,631,551,108       | 4,757,466,010     |
| - Remuneration for Boards of Directors and Supervision   | 87,000,000          | 54,000,000        |
| - Excessive payments of insurance premium  | 3,868,500,000       | 3,936,000,000     |
| - Other expenses   | 2,676,051,108       | 767,466,010       |
| Taxable profit   | 269,760,405,168     | 280,378,352,800   |
| Taxable profit at normal current tax rate of 20%   | 245,358,808,258     | 280,378,352,800   |
| Taxable profit at is subject to tax rate of 22% due to reimbursement of funds deducted in previous years | 24,401,596,910      | -                 |
| Corporate income tax expense based on taxable profit in the current year                                 | 54,440,112,972      | 56,075,670,560    |
| Adjustments for corporate income tax expenses in previous years to the current year                      | -                   | 167,600,105       |
| Total current corporate income tax expense   | 54,440,112,972      | 56,243,270,665    |

## 29. BASIC EARNINGS PER SHARE

The calculation of the basic earnings per share is based on the following data:

|  | Current year     | Prior year (*)<br>(restated) |
|--|------------------|------------------------------|
|  | VND              | VND                          |
| Profit after corporate income tax (VND)  | 208,688,741,088  | 219,377,616,125              |
| - Distribution to Bonus and welfare funds (VND),<br>bonus fund for Executive Board                           | (11,060,000,000) | (15,900,000,000)             |
| Earnings for the purposes of calculating basic earnings per share (VND)                                      | 197,628,741,088  | 203,477,616,125              |
| Weighted average number of ordinary shares for the purposes of calculating basic earnings per share (shares) | 89,998,070       | 89,998,070                   |
| Basic earnings per share (VND/share)   | 2,196            | 2,261                        |

<sup>(\*)</sup> The Company restated the basic earnings per share of the prior year based on actual appropriation to the bonus and welfare fund and the bonus fund of the Board of Director from 2016 profit after tax as approved by the General Meeting of Shareholders in Resolution No. 01/NQ-DHDCD/2017 dated 28 March 2017.

#### 30. RELATED PARTY TRANSACTIONS AND BALANCES

List of related parties with significant transactions and balances for the year:

Related parties Relationship

PetroVietnam Gas Joint Stock Corporation Parent Company

Member of Vietnam Oil and Gas Group Affiliate

Tokyo Gas Asia Pte. Ltd Major shareholders

# During the year, the Company entered into the following significant transactions with related parties:

| <del>-</del>  | Current year<br>VND        | Prior year<br>VND |
|---|----------------------------|-------------------|
| Purchases   | 6,144,953,332,756          | 3,976,315,638,991 |
| PetroVietnam Gas Joint Stock Corporation  | 4,984,878,115,439          | 3,330,937,227,943 |
| - Gas purchase  | 4,918,692,345,412          | 3,264,232,216,455 |
| - Office rental and management  | 5,779,421,375              | 5,664,204,000     |
| - Leasing of "Low pressure distribution system - Phase 2"                                   | 60,010,850,004             | 60,010,850,004    |
| - Lunch, electricity and other expenses   | 395,498,648                | 526,760,284       |
| - PetroVietnam Gas Services Company   | -                          | 503,197,200       |
| Branch of PetroVietnam Gas Joint Stock Corporation - South East Gas<br>Transmission Company | 1,134,422,536,297          | 618,665,538,524   |
| Cuu Long Petro Gas Services Transportation Joint Stock Company                              | 8,469,537,834              | 7,237,571,422     |
| Vietnam Oil and Gas Group   | 2,756,208,868              | 3,082,692,542     |
| Petrosetco Vung Tau General Services Joint Stock Company                                    | 2,294,487,058              | -                 |
| PetroVietnam Insurance Joint Stock Corporation -<br>PVI South                               | 2,225,312,334              | -                 |
| PetroVietnam Insurance Joint Stock Corporation -<br>PVI Vung Tau                            | 2,218,592,382              | 976,574,689       |
| PetroVietnam Security Services Corporation  | 2,062,400,000              | 2,801,435,234     |
| Petro Vietnam Technical Safety Registration Company Limited                                 | 1,887,558,350              | 749,271,185       |
| PetroVietnam Southern Gas Joint Stock Company   | 1,259,694,739              | -                 |
| Petrovietnam Maintainance an Repair Corporation   | 1,235 <del>,</del> 148,636 | 1,363,973,091     |
| PVE OII and Gas Survey Consultancy Joint Stock Company                                      | 392,936,202                | -                 |
| PetroVietnam Engineering Consultancy Joint Stock Company                                    | 239,037,117                | 7,064,885,300     |
| Branch of Indochina Petroleum Transportation Joint Stock Company in Ho Chl Minh City        | 189,755,000                | -                 |
| Petro Hotel Co., Ltd  | 178,762,500                | -                 |
| PetroVietnam ManPower Training College  | 153,250,000                | -                 |
| Vietnam Petroleum Institute   | 70,000,000                 | -                 |
| PetroVietnam Securities Incorporated - Ho Chl Minh Branch                                   | 20,000,000                 | -                 |
| PetroVietnam Southern Gas Joint Stock Company - East Branch in Vung Tau                     | -                          | 1,886,158,397     |
| Vung Tau Petroleum Technology Joint Stock Company   | -                          | 1,550,310,664     |
| Sales   | 1,593,971,702,163          | 797,563,017,235   |
| PetroVietnam Southern Gas Joint Stock Company   | 600,479,051,418            | 306,798,100,642   |
| CNG Vietnam Joint Stock Company   | 661,505,577,511            | 317,594,100,882   |
| PetroVietnam Northern Gas Joint Stock Company   | 331,987,073,234            | 168,868,818,886   |
| PetroVietnam Oil Corporation - One Member Limited Company                                   |                            | 3,146,449,552     |
| PetroVietnam Coating Joint Stock Company  | -                          | 1,155,547,273     |
| Remuneration of Boards of Directors and Management  | 7,104,055,381              | 6,497,876,987     |

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## Significant related party balances as at the balance sheet date were as follows:

| <del>-</del>   | Current year<br>VND | Prior year<br>VND |
|--|---------------------|-------------------|
| Short-term trade receivables   | 318,888,583,664     | 203,302,682,928   |
| PetroVietnam Southern Gas Joint Stock Company  | 150,228,041,820     | 81,569,091,521    |
| CNG Vietnam Joint Stock Company  | 135,054,755,972     | 67,953,808,292    |
| PetroVietnam Northern Gas Joint Stock Company  | 33,605,785,872      | 53,779,783,115    |
| Other short-term receivables   | 6,962,963,226       | 6,830,178,476     |
| PetroVietnam Trade Union Finance Investment Corporation  | 1,294,956,610       | 1,294,956,610     |
| PetroVietnam Construction Joint Stock Company 2  | 4,929,934,211       | 4,811,281,851     |
| CNG Vietnam Joint Stock Company  | 738,072,405         | 723,940,015       |
| Short-term advances to suppliers   | 664,041,716         |                   |
| Petro Vietnam Technical Safety Registration Company Limited  | 241,242,350         | -                 |
| PetroVietnam Engineering Consultancy Joint Stock Company   | 422,799,366         | -                 |
| Long-term deposits   | 1,570,603,125       | 1,409,856,435     |
| PetroVietnam Gas Joint Stock Corporation   | 1,570,603,125       | 1,409,856,435     |
| Short-term trade payables  | 1,143,560,768,634   | 938,246,624,510   |
| PetroVietnam Gas Joint Stock Corporation   | 1,059,947,757,210   | 813,156,567,396   |
| Branch of PetroVietnam Gas Joint Stock Corporation - South East Gas<br>Transmission Company                                | 80,830,496,818      | 103,396,810,082   |
| PetroVietnam Technical Services Coporation   | 1,124,036,006       | 13,755,467,858    |
| Petro Vietnam Technical Safety Registration Company Limited  | 641,833,500         | -                 |
| Cuu Long Petro Gas Services Transportation Joint Stock Company   | 428,312,500         | 1,456,934,050     |
| PetroVietnam Maintenance and Repair Corporation  | 350,000,000         | -                 |
| PetroVietnam Security Services Joint Stock Company   | 110,880,000         | 388,520,000       |
| Petrosetco Vung Tau General Services Joint Stock Company   | 106,992,600         | •                 |
| Branch of Indochina Petroleum Transportation Joint Stock Company in<br>Ho Chi Minh City                                    | 20,460,000          | <del>-</del>      |
| PetroVietnam Engineering Consultancy Joint Stock Company   | -                   | 2,160,543,011     |
| Petrovietnam Machine and Equipment Joint Stock Company   | -                   | 3,931,782,113     |
| Short-term accrued expenses  | 16,881,982,103      | 43,113,678,341    |
| Joint Venture of PetroVietnam Technical Services Corporation -<br>PetroVietnam Engineering Consultancy Joint Stock Company | 16,881,982,103      | 43,113,678,341    |
| Other current payables   | 101,016,930,423     | 117,197,812,339   |
| Branch of PetroVietnam Gas Joint Stock Corporation - South East Gas<br>Transmission Company                                | 101,016,930,423     | 117,197,812,339   |

#### 31. COMMITMENTS

#### Capital commitments:

As at 31 December 2017, the Company had capital commitments relating to a number of investment projects in progress as follows:

| -   | Current year<br>VND | Prior year<br>VND |
|---|---------------------|-------------------|
| Gas supply system in Long Thanh, Dong Nai   | 257,061,143,810     | -                 |
| Gas supply systems for Intermalt Viet Nam Company<br>Limited                            | -                   | 59,779,977,489    |
| Gas supply system for Song Than Steel Company<br>Limited at My Xuan A Industrial zone   | -                   | 13,022,411,808    |
| Gas receving system for Long Hau, Vinafrit, Dong Hai and Vital                          | -                   | 11,700,192,670    |
| Renovation of office building at Nhon Trach Low<br>Pressure Gas Distribution Enterprise | -                   | 9,646,799,000     |
| Gas distribution system for SOP Phu My Joint Stock<br>Company                           | -                   | 7,518,722,334     |
| _   | 257,061,143,810     | 101,668,103,301   |

#### Operating lease commitments

On 18 August 2009, the Company signed Contract No. 120/2009/PV GAS-TC-PV GAS D/D4 with PetroVietnam Gas Corporation - One Member Limited Company (currently known as PetroVietnam Gas Joint Stock Corporation) for leasing the low pressure gas system - Phase 2. The monthly rental charge is VND 5,000,904,167 from 14 August 2008.

The Company signed Contract No. 326/2017/PVGAS/DAD-PVG.D/D4 dated 29 November 2017 with 2-year term from 01 December 2017 with PetroVietnam Gas Joint Stock Corporation on leasing office at PV Gas Tower. The monthly rental charge is VND 382,125/m².

Le Duc Huy Preparer Nguyen Phuong Thuy Chief accountant Tran Thanh Nam Director

